



**INTRO-SINO TECHNOLOGY (S) PTE LTD**  
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## Give yourself the real insight of owning a HP Latex inkjet printer.

The informations provided in this catalogue is compiled after months of experience supporting the new HP Latex inkjet printers. Many users have the misconception that the Latex printers is just another new solvent based printer from HP, if your thinking is such, read on and find out more.....

### VALUE PROPOSITION TO CUSTOMERS

#### HP L25500 SOLUTION PACKAGE

#### LX-Series INDUSTRIAL PRINTERS

#### PREVENTIVE MAINTENANCE FOR L25500

#### PREVENTIVE MAINTENANCE FOR HP LX series

#### PREVENTIVE MAINTENANCE FOR HP Scitex Printers

- We have the experience and expertise to provide support for, presales and post-sales support for HP Latex printers and other brands.
- We also provide consultatation support for integration of new printers to existng workflow including proofing workflow such as GMG ColorServer.
- We provide inexpensive colour management solutions with non-proprietary solutions.

#### OTHER ADVANTAGE

- Get hardware support for your existing HP printers.
- In-house maintenance contracts to suit your requirement.
- Special price on hardware care packs.
- Support of colour-management workflow such as GMG
- Discounts on hardware maintenance and repairs.
- Discounts on hardware spare-parts.
- Special price on colour management equipment from Barbieri.

#### AFTER SALES

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| <ul style="list-style-type: none"> <li>• Free installation and set-up.</li> <li>• Free 6 months on-site support.</li> <li>• Free Onyx RIP software class room training at our training centre.</li> <li>• Media and colour profiling supports.</li> <li>• Printer hands-on lab training at our training centre.</li> <li>• Free predictive maintenance service.</li> <li>• One free preventive maintenance for new installation.</li> <li>• Maintenance kits replacement service - free labour and discounts on spare-parts.</li> <li>• Printers reactive maintenance - discounts on part and services.</li> </ul> | <ul style="list-style-type: none"> <li>• Installation and set-up.</li> <li>• Flexible on-site reactive support.</li> <li>• Discount on Preventive Maintenance contracts.</li> <li>• Colour-managment supports.</li> <li>• Workflow integration with existing solutions.</li> <li>• Media profiling.</li> </ul> | <ul style="list-style-type: none"> <li>• Cleaning &amp; greasing of carriage railings.</li> <li>• Platen cleaning.</li> <li>• Vacuum cleaning of electronic box</li> <li>• Cleaning of exhaust fans and ducting.</li> <li>• Cleaning of cooling and curing fans.</li> <li>• Cleaning of ink tubes.</li> <li>• Cleaning of line and media sensors.</li> <li>• Cleaning service station.</li> <li>• Cleaning of exterior covers, housings and frames.</li> <li>• Diagnostic testing.</li> </ul> | <ul style="list-style-type: none"> <li>• Cleaning of carriage railings and igus.</li> <li>• Cleaning of carriage cooling filters.</li> <li>• Cleaning of printhead carriage surface and contacts.</li> <li>• Cleaning of service station.</li> <li>• Cleaning of line and media sensors.</li> <li>• Cleaning of electronic and electrical box, including exhaust filter.</li> <li>• Cleaning of curing fans, frames and reflectors.</li> <li>• Cleaning of ISM and pinch-wheel assembly.</li> <li>• Cleaning of tension and feed rollers.</li> <li>• Gear lubrications and oiler foam.</li> <li>• Cleaning of platen and sub-tank cabinet.</li> <li>• Diagnostic testing and caibrate tension roller.</li> <li>• Cleaning of exterior covers, housing and frames.</li> </ul> | <ul style="list-style-type: none"> <li>• Call for more information.</li> </ul> |
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### BENEFITS TO CUSTOMERS



For more details, please call our staff at : 6338 1617 or visit our website at [www.intro-sino.com.sg](http://www.intro-sino.com.sg)